

## **Paper for DISCOURSE & COMMUNICATION**

**Title:** ‘Black diamonds’, ‘clever blacks’ and other metaphors: Constructing the black middle class in contemporary South African print media

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## **Abstract**

South Africa (SA) has been undergoing a process of transformation since the end of white minority rule (apartheid) in 1994. During this period, various employment and lifestyle opportunities have given rise to a growing black middle class (henceforth BMC). Against this backdrop, the article draws upon an intersectional approach to corpus-assisted discourse studies in order to examine the construction of the BMC in a 1.4 million-word corpus composed of twenty mainstream Anglophone South African newspaper titles published between 2008 and 2014. With the help of the corpus tool AntConc, the article investigates the collocates of ‘black middle class’, ‘black diamonds’, ‘clever blacks’ and ‘coconuts’, classifying results according to semantic categories in order to provide an idea of the multiple but nuanced representations of the BMC in contemporary South Africa. The analysis finds several lexically rich moralizing and paternalistic discourses that, in accordance with an intersectional perspective, enact a complex pattern of strategies that are simultaneously exclusionary and inclusionary.

## **Keywords**

Critical Discourse Studies, Corpus linguistics, South Africa, black middle class, black diamonds, clever blacks, coconuts, intersectionality, metaphor, newspaper discourse

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## Introduction

In an annual address to the National House of Traditional Leaders in 2012, the president of South Africa, Jacob Zuma, reprimanded Africans who are “too clever” or “eloquent in criticizing” their own traditions.<sup>1</sup> *City Press* – an English-language newspaper with a largely black middle class (henceforth BMC) readership – seized on the president’s comments and ran a story with the sensationalist headline “Zuma scolds ‘clever’ blacks” (*News 24*, 3 November 2012). Subsequently, the noun phrase “clever blacks” took on a life of its own as a media denominator for South Africa’s BMC. And it is precisely this intersection of race and social class that is the focus of the present article. At this juncture, however, it is important to first give some brief contextual information about the nexus of race and class in South Africa.

South Africa has undergone a radical process of social transformation since the end of white minority rule (apartheid) and the rise of the African National Congress (henceforth ANC) to power in 1994. For the first time, black South Africans attained equal political rights and could aspire to various employment and lifestyle opportunities from which they were previously excluded. Concomitantly, programs of affirmative action, known as Black Economic Empowerment (henceforth BEE), and the de-racialization of the apartheid state apparatus, including state-owned enterprises, seemingly strengthened the BMC (Southall, 2016). The BMC has come to symbolize the promise of democratization and economic development in a new South Africa characterized by the historic *settlement* between, on the one hand, an originally Marxist black liberation movement (ANC), and, on the other hand, neo-liberal capital embodied by the top five white-owned corporations – Anglo-American, Rembrandt, Sanlam, Old Mutual and Liberty Life – which controlled over 83% of the Johannesburg Stock Exchange at the time of transition (see van der Walt, 2015). A Unilever Institute report (2012) suggests that the BMC numbers 4.2 million, having surpassed the white middle class in size. However, this figure is relatively small considering that 80%

of the over 50 million South Africans consists of black people, while only 8% is white. Moreover, an average black household still earns one sixth of its white counterpart, with informal housing (illegal/unplanned settlements) and unemployment among the black population topping all racial groups (SA Census, 2011).

Besides socio-economic indicators, the media have played an important role in framing issues of race and class in South Africa. During apartheid, media discourses contributed to naturalizing racial segregation and white supremacy (Durrheim et al., 2005: 168; Friedman, 2011: 108; Tomaselli, 1997: 23-4). In stark contrast, in the post-apartheid era, English-language media promote the idea of an egalitarian, non-racial society dubbed the 'Rainbow nation' (Tomaselli, 1997: 28).<sup>2</sup> However, it has been argued that the notion of the Rainbow nation appeals primarily to a (white) middle class worldview (Friedman, 2011; Steyn and Foster, 2008), and promotes the fallacious belief that the injustices of apartheid have been sufficiently redressed (Durrheim et al., 2005).

That media discourse has the power to reproduce and reinforce certain normative views of the world as commonsensical is not particularly new (Fairclough, 1989; Fowler, 1991; van Dijk, 1991). That being said, while research in Critical Discourse Analysis (henceforth CDA) has illustrated how representational regimes are created and upheld along axes of class (e.g. Callier, 2014), ethnicity (e.g. Blackledge, 2005), gender (e.g. Caldas-Coulthard and Moon, 2010), race (e.g. van Dijk, 1993), and sexuality (e.g. Motschenbacher & Stegu, 2013), what often remains uncharted is the *mutual constitution* of these categories in the (re)production of power imbalances – what feminist theorists (e.g. Crenshaw 1991, Nash 2008) have called *intersectionality* (see however Baker & Levon, 2016, for an intersectional analysis of class/gender and race/gender representational nexus points, and Milani, 2013, for the intersections of sexuality and race in self and other media representations).

Against this backdrop, the aim of this article is both empirical and theoretical. On the one hand, by investigating the mutually constitutive intersections of race and class in contemporary South African media representations, we seek to understand whether, and if so, how representational

inequalities take place in a context of social change like South Africa, which is witnessing a shift in political and underlying socio-economic power in the country. In this way, we not only add a focus on the relatively unexplored link of race and social class to existing critical discourse analytical scholarship, but we also seek to contribute to current theoretical discussions about the importance of an intersectional approach to CDA.

Methodologically, we operationalize such an intersectional framework to issues of media representation of race and class by drawing upon Baker et al.'s (2008) reflections on the fruitful synergy between CDA and corpus linguistics (see also Baker & Levon, 2016). More specifically, we constructed an approximately 1.4 million-word corpus composed of twenty mainstream South African newspaper titles published between 2008 and 2014, which we interrogated posing the following questions:

- (a) How is the BMC represented in SA newspapers and what linguistic choices contribute to these representations?
- (b) How are these representations legitimated? and
- (c) Whose interests are best served by these representations?

Ultimately, these questions feed into the larger aim of understanding whether representational discrimination persists in the press despite SA's much lauded transition to democracy. In line with Baker and Levon (2016), we follow a two-pronged analytical procedure. We begin with a corpus-driven level by means of the generation of collocate lists which drive the focus of analysis; we then move on to a corpus-based moment in which we use targeted, in depth searches to test our hypothesis. We consider the discourses that surround the BMC as seismographic indicators of the broader social and ideological changes that have occurred (or not) in South African society.

In what follows we begin by briefly expounding on our data and method before moving on to an in-depth examination of representations of the BMC in section 3.

### **An intersectional approach to Corpus-Assisted Discourse Studies (CADS)**

CDA is an umbrella term for a set of analytical approaches that seek to investigate how language or discourse reproduces social and political inequality, manipulation (power abuse) or domination. Despite offering convincing analytical evidence of how inequality is (re)produced through language, CDA work is largely concerned with discrete axes of social categorization, thus failing to account for the ways in which these may operate in tandem creating multiple forms of oppression. That discrimination is *intersectional* has been raised by black feminist theorists for decades. In the germinal formulation given by Kimberlé Crenshaw, intersectionality is an analytical lens that helps to capture “the various ways in which race and gender interact to shape the multiple dimensions of Black women’s [...] experiences” (Crenshaw, 1991: 1244). The focus on a specific racial/gendered configuration in this definition has led to major divergences about who should be the object of intersectional analysis. While some scholars contend that intersectionality can be applied to *any* nexus of multiple identities, others insist that the concept should be reserved for investigations of positions of multiple marginalization (see Nash, 2008, for an overview).

Cognizant of these disagreements, we believe that if the intersectional analytical scope is to be limited to the “interconnections of forms of subordination,” one might run the risk of painting a rather unnuanced picture, failing to grasp the complex and ambiguous operations of power which forge “intimate connections between privilege and oppression” (Nash, 2008: 12). In saying so, we concur with Nash that, “[i]n conceiving of privilege and oppression as complex, multi-valent, and simultaneous, intersectionality could offer a more robust conception of both identity and oppression” (2008: 12).

It is the complex intersections between potential class privilege and racial oppression and discrimination that we investigate in this article. We do so by borrowing methodologies developed in corpus linguistics for the linguistic level of analysis, which allows us to conduct more qualitative (micro) analysis of texts without losing sight of contextual (macro) investigation of social structures. Corpus methods, although not forming part of the original CDA toolkit or intersectionality approaches, have a proven track-record of being particularly useful for textual analysis (see Baker et al., 2008; Baker et al., 2013; Baker and Levon, 2016). The methodological combination allows researchers to corroborate their hypothesis (and, therefore, reduce their bias) against the analysis of much larger volumes of data, as well as move comfortably between quantitative and qualitative perspectives (Mautner, 2009: 123). Before delving into the analysis, however, we first want to outline how we constructed the corpus and spell out the analytical steps we took in order to conduct the analysis.

As South Africa is a “corpus-poor” environment, as opposed to “corpus-rich” contexts like the USA and the UK, where precompiled and annotated corpora are readily available to researchers, we built and developed our own corpora. We first built a reference corpus representative of all articles that appeared between 2008-2014 in twenty South African English-language broadsheet publications, using the online news database Lexis-Nexis. This database yields all articles for the chosen period or, alternatively, a representative selection up to a cut-off point. Lexis-Nexis contains a variety of South African titles with an emphasis on quality broadsheets rather than tabloids. Most of these publications belong to two of South Africa’s leading media conglomerates: Independent Newspapers Group and Avusa (TMG). All in all, the corpus is representative of English-language broadsheets published in the country that target a variety of constituencies across racial, geographic and social lines. Lexis-Nexis archives all types of articles in the publications, including news stories, editorials, letters, and arts and culture pieces. The resulting corpus contains over 700,000 unique articles, totalling just under 142.8 million words.



In order to allow us to examine representations of race and class specifically, we next extracted a sub-corpus of approximately 1.4 million words from the larger dataset. This was done by identifying those articles from the full corpus that contained at least one of the search terms (or their plural counterparts) listed in Table 1. These search terms were selected after discussions with students and colleagues of different racial backgrounds as well as trial and error, e.g. reading downloaded articles and identifying new search terms that could be used, and it was found that in many respects they had overlapping meanings.

**Table 1.** Size of sub-corpus and hits for each search term

Search term	Hits	Frequency %	Singular/Plural ratio
Black middle class	1,206	49.2	1146/60
Black diamonds	329	13.4	83/246
Coconuts	280	11.4	179/95
Clever blacks	169	6.9	33/136
Sub-corpus tokens:	1,357,383		

The freeware corpus tool AntConc (Anthony, 2014) was used to run collocate and concordance searches, enabling us to focus on specific parts of the sub-corpus. Collocation refers to words that typically co-occur in language use, with a word's collocates revealing its connotations or semantic/discourse prosodies, i.e. attitudinal, affective, evaluative and pragmatic meaning. Therefore, collocates are good indicators of backgrounded discourses and become over time primers for readers about how to interpret a word (Durrant and Doherty, 2010; Hoey, 2005). We ran collocate searches for each search term separately (both singular and plural forms), with a span of 5 words to the left and 5 words to the right of the search term. We ordered collocates according to their MI (Mutual Information) statistical score (cut-off point:  $MI \geq 3$ ) (see McEnery *et al.*, 2006 and Baker, 2006). We considered the first 20 collocates of each search term, running searches with a minimum collocate frequency of both 3 and 1 where possible, in order to unpick both dominant and minority discourses. Collocation analysis enabled the plotting of significant lexical fields (Fowler, 1991: 84) – or word

clusters sharing some aspect of their semantic meaning – which provided initial evidence of the existence of particular discourses meriting further analysis. Further analysis was then carried out by examining concordances – lines in tabular form that show occurrences of a word or phrase in its immediate co-text – or entire newspaper articles. Essentially, collocates functioned as signposts for discovering evidence of discourses through further concordance analysis.

We also define discourses in terms of social cognition (van Dijk, 1995) and examine the underlying mental representations of texts, such as cognitive frames, image schemas and conceptual metaphors, that give rise to particular interpretations. The BMC is constructed through referential and predication strategies that we aim to illuminate through an eclectic mix of lexico-grammatical analysis (Halliday, 2004). Reference to groups and their action can create in-group/out-group dichotomies by positive in-group versus negative out-group presentation (Reisigl and Wodak, 2001). However, in accordance with an intersectional approach, we view the linguistic choices of newspaper texts as enacting manifold exclusionary and inclusionary strategies rather than constructing a clearly defined in-group and out-group. In this respect, representations of the BMC are viewed through the manufacture of multiple and intersecting identities as well as multiple and interdependent forms of oppression and privilege. In the next section, we shall move to both a quantitative and qualitative analysis of newspaper representations of the BMC.

### **The Black Middle Class in print**

Collocates were mostly lexical adjectives, verbs and nouns (functional/grammatical words and personal names were excluded because they cannot help to make generalizations in most cases). We can see from the frequencies of the singular and plural search term forms (Table 1) that the plurals of ‘black diamond’ and ‘clever black’ are much more frequent than their singular form, whereas the reverse is true for ‘coconut’. We will now turn to an examination of collocates and their concordances in order to gain access to the main discourses associated with the BMC. Collocates and

their co-text feature in *italics*. Numbers in parentheses signify concordance lines in Tables. Numbers without parentheses signify collocate frequencies. The listing of collocates without numbers indicates that they occur only once.

*Economic growth and citizen/consumer discourses: The ‘black middle class’*

A cursory reading immediately reveals that the corpus is peppered with the language of business, consumerism and marketing. In this discursive context, the BMC carries positive connotations, and it is often invoked in articles featuring ‘good news’ about the economy. This is specifically the case with the search term ‘black middle class.’ In particular, the search term collocates with quantifying adjectives, such as *burgeoning* 16, *growing* 62, *rising* 16, *booming* 4, *expanding* 3, *sizeable* 3 and *emerging/emergent* 80/10 which emphasize the increasing size of this group. Moreover, concordances show that the ‘black middle class’ is continually quantified, therefore collectivised/aggregated, with pre/post-modifying expressions that highlight its expansion (Table 2: 1-5). Consequently, increases in the numbers of the ‘black middle class’ are linked, on the one hand, to optimism and a growing economy with a focus on wealth creation via the market and, on the other hand, to a tendency to treat people as statistics in rational economic models.

**Table 2.** Economic growth and national optimism

1	Diamonds”, as the 3-million-strong-and-growing	black middle class	is known, says 38% of people
2	Rising	black middle class	to hit 22m by 2028. South
3	Africans. According to the Financial Mail, the	black middle class	has grown by 30% since 2005 – a
4	the total. Fast forward to 2013 and the	black middle class	is 4.2. million strong. This is
5	there were now 2.6 million black diamonds, or	black middle class	people in South Africa. The
6	Consumerism. As a result of a thriving	black middle class	, consumerism is booming. The 4
7	World Cup stadiums. The spending of the	black middle class	has given retailers a prosperous
8	with how to tap into the lucrative	black middle- class	market, as the spending power
9	annual spending power of the fast-rising	black middle class	has soared to more than
10	good, retail was booming and an emerging	black middle class	with plenty of disposable income
11	growth and the continued emergence of a	black middle class	that is driving strong demand
12		Black middle class	spurs interesting opportunities sa
13	a small market women and young aspiring	black middle-class	people are fuelling a spike

14		SA's	black middle class	enlivens property industry. The
15	group related to connectivity. About 95% of the		black middle class	now owned cellphones, compared
16	Rising”, found that not only is the		black middle class	supporting retail growth in Sou
17	the arts,” says the funnyman. The expanding		black middle class	often frequents the theatre, wh
18	women drive car sales higher. The emerging		black middle class	and women have become increasi
19	the “travel bug” in the rapidly emerging		black middle class	, for whom travel and holidays
20	to market to the explosion in the		black middle class	. Since 1994, the black middle
21	changed since Mandela was released. A strong		black middle-class	has emerged, a whole generation
22	wealth; there is a growing		black middle-class	and a robust civil society.”
23	the end of apartheid, South Africa's		black middle class	had grown significantly and, no

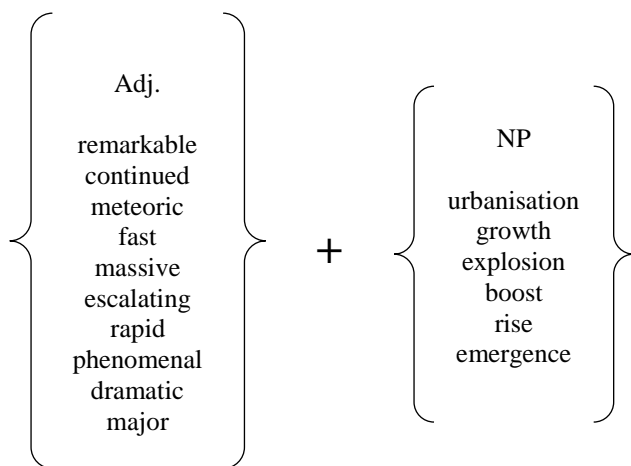
Concordances reveal evaluations of the ‘black middle class’ as *thriving* and this state of affairs is framed as an opportunity for business, whereby the ‘black middle class’ is seen to possess increasing *spending power* or *disposable income* (Table 2: 6-10). More specifically, when the ‘black middle class’ is in an agentive role it is *driving strong demand*, *spur[ring] interesting opportunities* and consuming a host of commodities or services (*property, cigars, cellphones, cars, travel/holidays*) (Table 2: 11-19). However, there are also indications that this increase in economic power is not necessarily seen in a positive light but rather constitutes a threat, as in Extract 1 below.

#### Extract 1

In 2009, Auction Alliance noticed that residential properties in Gauteng, Mpumalanga and Limpopo were being **aggressively snapped up** at auctions by the burgeoning black middle class (our stress, *Mail & Guardian*, 30 May 2011).

Here the imperfective aspect of the past tense (*were being ...snapped up*) stresses the non-telic property of a continuing activity that is described as *aggressively* executed, therefore, enhancing a sense of foreboding about this process. Concurrently, a variety of nominalizations denoting economic processes 91, collocate with ‘black middle class.’ They are constituted by either different combinations of modified nouns or merely nouns (Figure 1) that tend to “de-agentialize” (van Leeuwen 2008: 66) the ‘black middle class’, representing its rise/growth as a naturalised process and

offshoot of economic growth more generally rather than voluntary action (van Leeuwen, 2008: 68). This de-centers the ‘black middle class’ from the action by placing it in the object position of the main clause (with the nominalization usually in subject position) or in a range of subordinate and adjunct clauses. Even when the ‘black middle class’ enjoys agency within post-modifying clauses (e.g. *the growth of the black middle class*), it is still backgrounded as an appendage of the process, which has been transformed into a ‘thing’. Nominalizing and naturalizing economic processes also imbue them with an aura of inevitability that is consistent with the optimistic feeling of these articles. Meanwhile, as processes are nominalized, agency remains implicit and exercised by an array of other unidentified parties.



**Figure 1.** Nominalizations that collocate with ‘black middle class’

In the following excerpts (Extracts 2 and 3) containing transitive verbs (*generating, propel*) where the ‘black middle class’ is acted upon, agency continues to remain elusive and the agent positions are again occupied by two nominalisations (*South African economy, privatisation*) respectively – in this context *South African economy* can be considered as a nominalization since its meaning here denotes the relationships – processes – of production and trade in the country.

Extract 2

Data released by the national mortgage origination group Bond Choice last month has cemented perceptions that the South African economy is **generating** an emerging black middle class (our stress, *Business Day*, 21 April 2010).

### Extract 3

Calculations show that the privatisation of all state-owned enterprises and selected municipal services would put R169,000 in cash in the hands of each South Africa's 9.1-million households (about R1.5-trillion in total), which would overnight **propel** the black middle class from 5.9-million to 11.2-million (our stress, *Mail & Guardian*, 21 November 2014).

It is clear from these examples that the 'black middle class' is not considered responsible for the growth in the economy (other than as consumers), but is rather viewed as a beneficiary, while responsibility/agency lies with those who are implied to lead the *South African economy* and *privatisation*, namely the business/private sector.

The discourse of economic growth entails national optimism in regards to the democratization of post-apartheid South Africa (Table 2: 20-3). According to this perspective, the expansion of the 'black middle class' is seen as a stabilizing and democratizing force that can produce the envisaged non-racial society (the so-called 'rainbow' nation). However, this purported egalitarian society is also one where free-market capitalism prevails. Accordingly, the 'black middle class', as it is constructed in South African newspapers, is comprised of individual/citizen consumers who participate in the democratic process by virtue of their share of disposable income or access to goods and services rather than membership of political organisations and participation in collective struggles.

*Conspicuous consumption and moral decay: The 'black diamonds'*

The relatively positive representations of economic growth and black consumers presented in the section above co-exist with more negative portrayals of the BMC as self-serving and materialistic (see also Iqani, 2015 for a similar discussion in the 1990s). Negatively laden discourses manifest most patently in conjunction with the search term ‘black diamonds’, which originates in a 2006 study by the Unilever Institute for Strategic Marketing.

As an allusion to the value of diamonds, the coined metaphor sought to describe the BMC in terms of its economic potential and the commercial opportunities this presented for business as already mentioned. Thus a metaphorical correspondence is established between a source domain (diamond: valuable gem) and a target domain (BMC: social group), which can generate a multiplicity of expressions based on the common underlying idea that BMC equals diamonds (Lakoff and Johnson, 1980; Lakoff, 1993). Collocates of ‘black diamonds’ in the corpus reveal traces of this semantic correspondence. Consequently, we find that the idea of a shiny/valuable gem is matched to consumption and increased spending power when ‘black diamonds’ *sparkle* or are *sparkling/shining* and *outshine whites*. However, the idea that ‘black diamonds’ are overspending, indebted or selfish is also implicit in these excerpts without being traceable to the diamond domain. In this respect, conceptual blending theory (Fauconnier and Turner, 2002) can account for the emergence of new meanings that do not originate in the source domain, especially in regards to novel metaphors before they become entrenched/conventionalized and part of semantic knowledge embedded in long term memory (Hart, 2010). In conceptual blending theory, meaning structures are matched across different but parallel input spaces and selectively projected into a blended space where they fuse together to create new meanings (compound elements) that did not exist previously. Of course, the selective recruitment and projection of meaning ultimately reflects a particular perception of reality and can indicate ideological bias.

In order to demonstrate this creative process of metaphor production one can see in Extract 4 below how the ‘shine’ property of diamonds does not just refer to the ‘economic value’ of the BMC,

but is also employed to morally condemn their alleged self-serving behaviour. Nevertheless, we can safely assume that ‘black diamonds’ are not *losing* their wealth (since they can afford to live in suburbs), but rather *lustre*, which, in this case, signifies a sense of escaping civic responsibility for the general development of South Africa. Moreover, the idiom *pound of flesh* in the subsequent explanation sentence, casts doubt over whether ‘black diamonds’ had any such sense to begin with, implying the appropriation of BEE policies for selfish/materialistic reasons. We can infer that a new correlation of the diamond property ‘shine’ emerges signifying ‘greed’.

#### Extract 4

Black diamonds losing **lustre**; After getting their pound of flesh, they have, like the white middle class, retreated behind the high walls of suburbia (our stress, *The Star*, 25 November 2009).

#### Extract 5

South African National Parks (SANParks) is hoping to **unearth** the country’s “black diamonds” with the construction of a luxury 100-room lodge within the borders of the Kruger National Park (our stress, *The Mercury*, 9 May 2011).

In Extract 5, the verb process to *unearth* suggests that ‘black diamonds’ are reluctant to visit a nature reserve unless there is *luxury* accommodation, emphasizing their overindulgent behaviour. Here the diamond property of being ‘buried underground’ is employed to convey the idea that BMC individuals are aloof or apathetic as they are in patient position or ‘undergoing’ a transitive process (*unearth*). This contrasts sharply with expectations that participants should be pro-active in adopting an eco-friendly lifestyle including visits to nature parks. It could also be argued that ‘black diamonds’



are represented as unpatriotic given the international status of Kruger National Park and the efforts expended by a national body (SANParks) to make the park financially viable. However, the de-agentialization/passivation of ‘black diamonds’ highlights a more permanent meaning transformation. In general, the metaphor invites us to imagine the BMC as possessing the qualities of diamonds, implying that they are inanimate or devoid of volition and, thereby, dehumanize them.

As evidenced by these examples, co-text is crucial to the elaboration of the ‘black diamond’ metaphor. Consequently, a further look at collocates/concordances can reveal more of the characteristic associations (words and structures) – predicational strategies – that prime readers to interpret the term in particular (negative) ways. For example, consider the concordances in Table 3 where ‘black diamonds’ are engaged in, what is often portrayed as grotesque, consumption of luxury goods (1-14), associated with groups (*celebrities*) or places (*Sandton*) that represent consumption (15-18) and characterized as materialistic, annoying and dishonest (19-30).

**Table 3.** Conspicuous consumption and moral decay

1	amass sudden wealth. They became known as “	black diamonds	” and revelled in ostentatious consu
2	the upwardly mobile and the infatuation of	black diamonds	with consumerism. The uncanny aspe
3	book, says Nemavhandu, is designed to enlighten	black diamonds	about their reckless spending, and
4	worse time for South Africa's impressionable	Black Diamonds	. Never afraid to splash out, this
5	his fiction has real-life parallels. The	Black Diamonds	' quest for showiness is gross, even
6	. “Weekends are the best.” Young and rich “	Black Diamonds	” sporting the latest designer gear
7	the prestigious suburb stemming primarily from “	black diamonds	”. Jeanine Fincher, senior sales
8	, gem try Exodus. If it's sophisticated	black diamond	fashions with a touch of woza
9	have had the opportunity to experience the	Black Diamond	's lifestyle to the full. It
10	ground to acknowledge the spending power of “	Black Diamonds	” and their penchant for golf and
11	can look through your window and watch “	black diamonds	” teeing off at the Vodacom World
12	lives of South Africans is laughable. The “	black diamonds	” are swanking around in big German
13	all, white people are irritated by the “	black diamonds	” who drive flashy cars and live
14	security company boss, epitomises the so-called	black diamond	phenomenon. He drives a sleek Audi
15	the playground of so-called celebrities and	black diamonds	, shakers and movers, snobs, social
16	attended by ministers, sports stars, celebs and	black diamonds	with fat bank balances. The room
17	Sandton, Johannesburg, is the playground of the “	black diamond	” set and has become known for
18	Joburg's Hyde Park mall and our	black-diamond	madams will relish the chance – alon
19	only supports entities started by spoilt, rich,	black diamonds	, who will provide employment to a

20	blonde kugel (Jo Galloway), Cecilia the sassy	black diamond	(Nqobile Sipamla) and Lisa the sultr
21	all the high level gossip that her	black diamond	life affords her. We caught up
22	Youth League and their bling-bling and	black diamond	hangers-on.
23	because, let's face it, today's	Black Diamonds	like to reward themselves with the
24	the hands of whites and the new “	black diamonds	”, which sprouted under Mbeki's watc
25	people who are now referred to as “	black diamonds	”. They took advantage in the Mbeki
26	. Others left because they wanted to seize “	black-diamond	” opportunities in the private sector
27	nsive imported alcohol. Kunene is the infamous “	black diamond	” who clawed his way up the corporate lad
28	as it should be. Why? Because the	black diamonds	out there couldn't care less
29	is somewhat blurred, he soon became a “	black diamond	” living the life and rubbing shoulde
30	there is evidence that about 10 percent of	black diamonds	have found themselves in legal trouble

In contrast to the ‘black middle class’, ‘black diamonds’ tend to be agents in various processes.

However, these are usually mental and behavioural, representing inner experiences/emotions and their outward manifestation (see Halliday, 2004: 170-1). Furthermore, the described mental processes are primarily affective, and are motivated by desires. As van Leeuwen (2008: 58) points out, “the greater the power of social actors, the more likely it is that cognitive, rather than affective, reactions will be attributed to them.” Conversely, affective reactions are indexical of less powerful subjectivities in discourse. Indicatively, the following processes from Table 3: *revelled* (1), *infatuation* (nominalized, 2), *never afraid to splash out* (4), *quest for showiness* (5), *their penchant for golf* (10), *swanking* (12), *relish* (18), *like to reward themselves* (23), *living the life* (29), portray ‘black diamonds’ as swayed by emotions and profess intimate knowledge of their mental states while foregrounding/scrutinizing their behaviour. Such recurring and consistent representation of the actions that ‘black diamonds’ engage in can constitute typical episodes that can, ultimately, be internalized as part of readers’ long term memory. Accordingly, ‘black diamonds’ are not agents in material processes unless the processes relate to consumerism/lifestyle, e.g. *teeing off* (11), *drive flashy cars* (13). But, more importantly, processes encoded in verbs such as *sprouted* (24), *took advantage* (25), *clawed his way up* (27), *couldn't care less* (28), attribute negative qualities to ‘black diamonds’ as acting with ruthlessness and disdain. In particular, the metaphors *sprouted* and *clawed*

introduce conceptual elements from the plant and animal domains respectively, with ‘black diamonds’ acquiring the attributes of ‘weeds’ and ‘carnivores.’

Of course, these are typical predicational strategies that constitute threat-connoting cues, appealing to the audience’s emotions (anger, fear, etc.) and motivating them against a perceived out-group (Hart, 2010: 81; Reisigl and Wodak, 2001: 46). Also, with these sorts of representations there is the implicature that wealth alone does not equal sophistication or ‘class’, and that despite its new-found wealth, the BMC will still have inferior tastes and inferior morals. It’s a way for the older (white) establishment to distinguish itself. As a result, the noun phrase ‘black diamonds’ has acquired lexical flexibility functioning as a compound adjective (see Table 3: 8, 26) and suggesting more nuanced meaning constructions beyond a purely referential function.

#### *Race, politics and culture: The ‘clever blacks’ and ‘coconuts’*

Perhaps, it is no surprise that the markedly controversial terms ‘coconuts’ and ‘clever blacks’ concentrate the most polarizing debate in newspapers. As a construction, ‘clever blacks’ is problematic because it presupposes the existence of its opposite (stupid blacks), reproducing a negative stereotype of blacks as foolish. It is more plausible, however, that Jacob Zuma’s intention was to transmit a different meaning of “clever” in his speech more akin to “clever-clever”, which is defined in the Oxford English Dictionary as “excessively anxious to appear impressively clever or intelligent.”<sup>3</sup> Nevertheless, this alternative meaning of ‘clever’ or ‘kleva’ was largely ignored by the media with all subsequent debate framed by the assumption that the president (and ruling ANC) was referring to the BMC who is seen as more educated and likely to challenge his rule.

Newspapers proceeded to explicitly and very publicly defend ‘clever blacks’ and attack the government as personified by the president. As opposed to ‘black diamonds’, ‘clever blacks’ are included within the in-group by appealing to different symbols of inclusive identity or using first person plural pronouns and possessive determiners that include both the author and reader. More

specifically, in Extract 6 the founders of the ANC (and heroes to the nation) – the party credited with liberating South Africa from apartheid – the composer of *Nkosi Sikelel’i Afrika* – the national anthem – and *our forbearers* are all identified as ‘clever blacks’ to induce readers to imagine themselves as members of this group or as members of the indexed ‘rainbow’ nation.

#### Extract 6

The ANC was conceived by “clever blacks”. **Nkosi Sikelel’ iAfrika** was composed by a “clever black”. The ANC was the **midwife** and a **bunker** (the **safe house**) of the “clever blacks”. We are where we are today because of **our forbearers** who were **undeniably** the “clever blacks” of their generation. In all fairness, it is anti-ANC to victimize and despise intellectualism (our stress, *Sunday Tribune*, 18 May 2014).

Here “clever blacks” are inserted into the historical narrative of the anti-apartheid struggle. The addition of the adverb *undeniably* accentuates the proposition ‘our forbearers were clever blacks’ but it also anticipates that the proposition might be challenged by some readers or other parties, preempting deniability and enhancing the validity of the statement. The repetitive, staccato structure of the excerpt, with prosodic stress on ‘clever blacks’ at the end of each sentence, makes it obvious that this is a response to Jacob Zuma’s comments. Anaphora drives home the positive actions of ‘clever blacks’ in the two initial, passive voiced, past tense constructions, where their achievements are thematized/topicalized (*The ANC, Nkosi Sikelel’ iAfrika*) and their agency made explicit in *by* prepositional phrases. In the third sentence, the ANC is compared to a *midwife, bunker* or *safe house*, all salient metaphors of patriotic discourse as demonstrated in expressions such as ‘birth of a nation’ and in particular instantiations of the container schema where party/country/nation is compared to a building/home (Hart, 2010: 136). The metaphors are quite telling since the ANC is portrayed as having given birth to ‘clever blacks’ (and by extension to the ‘rainbow’ nation) as well as offering

shelter and security during apartheid. In the last sentence though, it is implied that the ANC has turned away from its original task of building a democratic South Africa (or safe home), since it is responsible for negative actions (*victimize, despise*).

In Table 4, the adjectives *hard-working* (2), *bright* (3), *educated* (4) and *young* (5) or the established association with *black intellectuals* (1) and the deverbal adjective *graduated* modified by the adverbial *freshly* (5) all ascribe qualities of youthfulness, intelligence and prestige to this invented group (*bright* awkwardly modifies the nominal ‘clever black’ underscoring the fact that ‘clever’ is an indispensable part of a formulaic, referential expression as supposedly coined by Zuma). Moreover, *Steve Biko* (3) – a prominent anti-apartheid activist – is identified as a ‘clever black’ from the past as above. Comparably, in *ANC should start listening to the clever blacks* (10), ‘clever blacks’ are put in a position of power (and potentially agentialized) as knowledgeable and suitable for doing the talking/thinking, whereas the modal *should* obliges/advises the government (ANC) to *listen* as potential recipient/beneficiary. In (6), ‘clever blacks’ are addressed directly via a hortative (*please take the lead*) as the best hope for the country, which is suffering from the *corruption* and *cronyism* of the government according to the author. However, the existential presupposition of any clever black is suspended in the hypothetical clause *If there ever was a “bright clever” black* (3), which is enhanced by the non-veridical negative polarity item *ever*, demonstrating the perception that the term was coined by Jacob Zuma and is not necessarily a truth.

**Table 4.** Support for ‘clever blacks’

1	target black intellectuals, or the so-called "	clever blacks	“. Mokonyane said the ANC did not
2	some 10 million (at a guess) hard-working "	clever" black	, coloured and white South Africans a
3	Groutville. If there ever was a "bright,	clever" black	it was Steve Biko. We'd
4	loudmouths. He had kept quiet while educated,	clever blacks	poured scorn on his leadership style
5	g African middle class, freshly graduated young "	clever blacks	" and the remnants of the Black
6	mpant corruption and deeply entrenched cronyism.	Clever blacks	, please take the lead. Chester Mog
7	. Our society desperately needs a lot more "	clever blacks	" in and out of the university.
8	Some would argue that the party needs	Clever Blacks	. Black people aren't supposed to compl
9	SA needs more	clever blacks	. The letter from Concerned Citizen,
10	start listening to the clever blacks and	clever blacks	want Jacob Zuma to leave office.

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11	in Parliament. He became angry and lambasted "	clever blacks	. " He was attacking those who object
12	with his flip-flop rhetoric – from criticizing	clever blacks	to blaming Verwoerd for making it
13	instead, responded by branding his critics as	clever blacks	. No surprise there. In South Africa

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Mental process verbs *needs* (7, 8, 9) and *want* (10) give us access to the wants/desires of the in-group. Nonetheless, the agents (or experiencers) in these processes – *our society* (7), *the party*, i.e. ANC (8), SA (9) and *clever blacks* (10) – are impersonalized and referred to metonymically by means of places, entities, or groups that act as inclusive markers of identity, lending authority to the statements. In this way, the authors also exclude or background their agentive role as the main purveyors of the opinions in the articles, as per the journalistic practice of neutrality, attributing instead the specified wants/desires (*needs more clever blacks, want Jacob Zuma to leave office*) to the ‘country’, ‘society’, ‘party’ or ‘clever blacks’. This is even more evident in (8) where a well-known columnist uses an external authority (*Some would argue*) to maximize validity and give his argument an aura of objectivity. Crucially though, *more* (9) and *a lot more* (7) quantify the desirability for increased numbers of ‘clever blacks’.

On the other hand, the government (often personified by the current president Zuma) is portrayed as the out-group perpetrating actions that have negative consequences for the in-group (‘clever blacks’ and the nation). In particular, Zuma is seen as responsible for the demeaning actions of *lambasting* (11), *criticizing* (12) and *branding* (13) – a practice usually reserved for merchandise not people – his opponents as ‘clever blacks’. It is worth noting that the term ‘clever blacks’, as well as the term ‘coconuts’, which we will discuss below, are mostly attributed to the black political elite. It is broadly claimed by newspapers that different politicians use these terms in their attempt to condemn or punish political opponents, such as the BMC, for their perceived lack of ‘blackness’ and for their acquiescence to the cultural and economic hegemony of whites. Unsurprisingly, it is also strongly implied that this move is merely a cynical grab for power by unscrupulous, populist politicians. In Extract 7, for instance, the word *remarks* does not negatively prime Zuma’s statements as *branding* does above but the implicit urged rejection of those remarks comes anyway in the focal

part of the sentence at the end (*are worth revisiting*) and is further strengthened by the adverbial conjunction *nonetheless* after the interrogative/mental verb *wonder*. The expression *One wonders...whether* is a formulaic way of introducing scepticism and deliberation about the previous premise ('blacks mimic whites').

#### Extract 7

President Jacob Zuma's **remarks** about “clever blacks” and black mimicry of whites **are worth revisiting**. They (re-)articulate a genuine, historic protest against assimilation. **One wonders, nonetheless, whether** the protest is still authentic or fabricated for political effect. And, if born of the latter, what impact that exerts on the national psyche? (our stress, *The Sunday Independent*, 27 January 2013)

The use of the group nominal ‘coconuts’ in the corpus is even more indicative in these respects. The term ‘coconuts’ (black on the outside/white on the inside) is another post-apartheid construction originally used to describe black children who attended formerly white-only schools, indicating socio-economic privilege and a perceived assimilation into ‘white’ culture. However, as with ‘clever blacks’, its use in the corpus is mostly attributed to black political elites who are reportedly using it to insult their opponents. Hence, the term is often enclosed in scare quotes or features as reported speech. Such devices usher in polyphonic or double-voiced discourse (Voloshinov, 1973), enabling authors to integrate the voices of the black elite into their own speech. In effect, everything appears to be said in response to the statements of politicians and, as a result, it has a combative quality, e.g. parody or polemic. The collocates of ‘coconuts’ include a multiplicity of linguistic verbs or other lexical items indicating verbal processes that allow journalists to show they are reporting what someone said, therefore, taking distance from the expressed opinions.

While some of the collocates portray relatively unnuanced verbal processes, e.g. *referred* 13, *called* 28, *nicknamed* 2, *describing* 2, *echoing*, *dub*, *clarified* 4, others indicate the author's stance towards utterances of the term. Collocates such as *hinting* and *implied* suggest an indirectness and, perhaps even, hesitation to actually enunciate the word. Other collocates explicitly point to demeaning and remedial verbal processes, e.g. *ridiculed* 3, *jeered*, *lamponed*, *criticized*, *label/ed* 3/9, *dismissed* 3, *branding*, *stigmatized*, *maligned*, *apologized* 5 or to adverbials modifying verbal processes as unfair and demeaning, e.g. *inaccurately*, *derisively*. In these cases, the verbal processes are beginning to resemble material processes as the agents (or sayers), who are overwhelmingly the black political elite (*ANC detractors* 5), verbally act on 'coconuts' (Halliday, 2004: 256). In other words, the 'sayings' are starting to be represented as 'doings' with 'coconuts' as targets of physical rather than verbal action. As a case in point, consider the difference between *describing* and *branding*.

In the same vein, noun collocates, e.g. *jibes* 3, *abuse*, *insult*, *word* 10, *term* 15 and adjective collocates, e.g. *derogatory* 9, *pejorative*, *offensive* 40, *hurtful*, *bruising*, *repellent*, *reductive*, *provocative* occur in a range of modifying and relational attributive clauses that thematize 'coconuts'. They mainly function as metalinguistic commentary that displays the author's attitude, e.g. "*Coconut*" is a *pejorative term*. Other noun collocates isolate the term as part of reported speech (*saying the word "coconut"*) or act as main nominals when the term is adjectivized ("*coconut*" *jibes*). So, the term is not only used as a noun referentially but, as with 'black diamond', as a noun modifier – note the preponderance of its singular form, highlighting its attributive rather than referential function. The collocates list includes the word *coconutism* where the derivational suffix denotes philosophical systems or ideological movements but also paints people who use the word as dogmatic or authoritarian. In Table 5, a range of modifying attributive clauses derived from both collocates and more qualitative analysis make manifest the perception that 'coconuts' are socio-economically privileged. Nominals such as *plummy English accents* (6) or processes, such as *speaks*



only English (9) centre this discussion around language and access to education. Several autobiographical accounts in the first person singular (4, 7, 8, 12, 13) provide insight into the mental/experiential worlds of various individuals who report facing discrimination and being called ‘coconuts’ but repudiating the characterization. The individuals often indicate they have been coerced into the position of being defined as ‘coconuts’ as in the causative *I have been labelled a coconut because of my accent* (8).

**Table 5.** ‘Coconuts’ and socio-economic privilege

1	group the Young Lions referred to as "	coconuts	and snobs". While in the government, Lek
2	"coconut". He doesn't speak like a "	coconut	, he doesn't behave like one, he
3	to belong to the first generation of	coconuts	to attend a former Model C school".
4	'd say stuff like: "Ooh, Model C	coconut	." Mind you, I can drive you from
5	lish accents. More radical detractors label them "	coconuts	". But with their private-school education
6	noted. These were the schools producing the "	coconuts	" - black people with plummy English accen
7	black enough or that I am a	coconut	. Proficiency in English counts against on
8	of ubuntu? I have been labelled a	coconut	because of my accent and because I
9	), and a local African who is a	coconut	(speaks only English). If Mboweni's son
10	any vernacular languages, so she's fully '	coconut	'. " Maitisa, who loves theatre more than t
11	word of the language because of the "	coconut	" stigma attached to it, and heaven forbids
12	the way I speak - calling me a	coconut	, calling me fake, but I don't
13	universities and was not some born-free	coconut	with an imported accent, or one who

Overall, looking at collocates and concordances of ‘coconuts’ and ‘clever blacks’ proves that both these terms are treated as intersectional epithets in a new language of black on black prejudice. Their use is attributed to the authoritarian government and its officials (out-group) or other black people. Readers are occasionally given access to the intimate experiences of ‘coconuts’ and ‘clever blacks’, but only in relation to their dislike of the ruling party and suffering from discrimination at the hands of other blacks.

*Corruption: An underlying theme*

In this final analytical section, we sketch the associations established in newspapers between the BMC and corruption or nepotism in regards to BEE. The link has been established and explored from a sociological perspective elsewhere in the literature (see e.g. Southall, 2016; Steyn and Foster, 2008), but the specific sets of linguistic choices that realize it remain hidden.

In Extract 8, the expressions *flow of economic nutrients* and *juices flowing* help to conceptualize BEE as a river of foodstuffs that flows from government to the ‘black middle class’ in order to keep it docile. The ‘black middle class’ is portrayed as complicit with an inherently immoral state of affairs perpetrated by government (*Zuma and his cronies*). Control over the ‘black middle class’ by government is exercised through the *umbilical cord* of BEE with the underlying proposition being that blacks are immature (or politically immature) as evidenced by their irrational, child-like attachment to the ANC. This mother-child relationship of dependency implies an inability to exercise free-will as adults. Here the author assumes the moral high-ground when faced with children misbehaving (black political elite and the ‘black middle class’) with the structure of the argument calling to mind the binary logic of colonial discourse (colonizer/colonized, white/black, civilized/primitive, parent/child, etc.) (JanMohamed, 1985: 68). As can be inferred by the metaphors *nutrients* and *juice*, the capital necessary for BEE, is consumed/ingested by the ‘black middle class’ with no discernible result, since foodstuffs are consumable goods as opposed to being durable goods (education, infrastructure, etc.) that can yield utility over time. *Flow of* and *flowing* do not indicate paucity but rather allude to continuous drainage and wastage instead of investment in the future, since it is well-known that resources are not unlimited and will eventually run out as in the gradually emptying container schema.

#### Extract 8

Affirmative action and its twin, black economic empowerment, are the black middle class’s **umbilical cord**, connecting it to the government and its largesse...So long as the government

does not reduce the **flow of economic nutrients** to the middle class, it will remain on the sidelines of our politics...A long as Zuma and his cronies keep the BEE and affirmative action **juices flowing**, the black middle class won't raise its voice against the decline in public morals and the destruction of the institutions of democracy (our stress, *Cape Argus*, 26 July 2008).

#### Extract 9

BEE has become the **opium** of the black middle classes, and it is now time for **rehabilitation** (our stress, *Sunday Times*, 8 March 2009).

Another moralizing motif can be identified in subtextual relations to lethargy, addiction and even religion. In Extract 9 BEE is compared to the *opium* of the 'black middle class', echoing Karl Marx's famous quote ('religion is the opium of the people'). Ramifications of the metaphor can be understood conventionally, i.e. the 'black middle class' is addicted to the drug of BEE. But it can also be viewed as a pun against the socialist origins of both the quote and affirmative action policies like BEE, which the author implies have turned into a 'religion'. Nevertheless, drug addiction is a special kind of dependency that still retains its significance of moral decrepitude and corruption.

A particular role in the creation of the link between the BMC and corruption is played by the portmanteau 'tenderpreneur', which was popularized in 2010 after Blade Nzimande, a government minister, used the term in one of his speeches.<sup>4</sup> Intended to designate individuals who abuse their political influence to secure lucrative contracts (known as tenders) from government, the term was quickly appropriated by newspapers. Extract 10 clearly encapsulates the negative representations aimed at generating strong threat-connoting cues and negative emotions about this group. The goal is achieved, primarily, by depicting 'tenderpreneurs' as neglecting their own children, a very emotive issue that resonates with our deepest instincts of empathy as human beings.

#### Extract 10

[the public is] angry with the government over corruption. They see the **arrogance** of **tenderpreneurs strutting** the potholed streets, [whisky brand] Gold and Blue under their arms, even as **their own children die of hunger** and the **frontiers of poverty close in** on them (our stress, *Sunday Times*, 30 November 2011).

Crucially, it is insinuated that ‘tenderpreneurs’ are consuming whisky (or *strutting* instead of ‘walking’) while contributing to the spread of corruption, poverty and despair. Interestingly, a keyword list calculated by the log-likelihood score (McEnery et al., 2006: 55) and, produced in comparison to the reference corpus, reveals that *whisky* (156<sup>th</sup>, freq. 116, 224.993) and *whiskey* (501<sup>st</sup>, freq. 24, 74.491) occur with unusual frequency in the sub-corpus. Though most of these occurrences relate to the marketing/sales of the drink to the BMC, *whisky* is often used in the corpus as a metaphor of moral decadence (see Extracts 10, 11).

#### Extract 11

The **struggle elite**’s **whisky** brand of choice, [whisky brand], has a new product. In addition to its best-selling Black Label, the triple du jour for **WannaBEEs** and **black diamonds** everywhere, and Blue Label, the favoured choice of **tenderpreneurs** now retailing for about R1700 a bottle, Platinum Label goes on sale next month (our stress, *Weekend Argus*, 23 September 2012).

#### Extract 12

Privatization and Black Economic empowerment mutually **feed off** each other in highly **nourishing** ways. The “**black diamonds**” or “**tenderpreneurs**” have even more reason to

display their new wealth than the old, well-entrenched and far less self-consciously moneyed elite (our stress, *Cape Times*, 31 October 2012).

#### Extract 13

The recipients of social grants, the new wealthy blacks and the **black middle class** and the **tenderpreneurs** will be eternally grateful for the ANC's policies (our stress, *The Star*, 7 May 2011).

Analogously, the verbs *feed off* and *nourishing* in Extract 12 signify that BEE equals consumables, arriving at the meaning of corruption. The inferences arising from corruption as eating and drinking, can stimulate the sharing of discourses and conceptual structure, helping to establish metonymic links between 'black diamonds' and the 'black middle class', on the one hand, and 'tenderpreneurs', on the other (see Extracts 11, 12 and 13). On this basis, because some members of the 'black middle class' are 'black diamonds' and some 'black diamonds' are 'tenderpreneurs', 'tenderpreneurs' may come to represent metonymically the entire 'black middle class'. The relationship of equivalence as organized by the discourse of corruption in the extracts above creates semantic contagion between the terms 'black middle class' and 'tenderpreneurs'.

#### Conclusion

This article examined the representations of the BMC in a large corpus of mainstream English-language South African newspaper articles over the period 2008-2014. The analysis of terms that encode the nexus of 'blackness' and 'middle class-ness' in South Africa unveiled seemingly coded language and a variety of covert tropes that convey predominantly negative images of wealthy black people. This is surprising, given the existence of 'black' newspapers in the corpus, e.g. *The Sowetan*

(Cowling, 2014), or black editors and journalists who are presumably more likely to report news from a ‘black angle’ (Clawson et al., 2003: 786).

On the one hand, we found that the use of ‘black diamonds’ has acquired a definite negative prosody alluding to ostentatious consumption or corruption (65.2% of examined collocate concordances) despite its origin in marketing studies. This is, perhaps, counterintuitive since ‘diamonds’ usually connote positive qualities in English, e.g. ‘she is a diamond of a friend’. Moreover, similar pejorative senses of materialism or immorality/corruption (as outlined in the analytical section) also overlap with ‘black middle class’ (26.3% of examined collocate concordances), which might be expected to have a more neutral semantic prosody. On the other hand, the terms ‘clever blacks’ and ‘coconuts’ are marked out as the speech of black political elites and overwhelmingly repudiated (96.5% and 90.4% of examined collocate concordances, respectively), exposing an inherent hostility towards politicians/government. Additionally, newspapers attempt to co-opt the BMC politically (and commercially), as is the case with the narrative of ‘clever blacks’. A more limited pattern features the re-appropriation of these apparent pejoratives (‘clever blacks’ and ‘coconuts’) by individuals who re-signify them or might even re-claim them for self-reference. The different representations of the BMC demonstrate the ideological fault-lines of post-apartheid South Africa between a market-oriented/liberal print media that tends to serve corporate interests and a black political establishment that is expected to resolve the daunting levels of unemployment and inequality in the country. In a nutshell, despite BEE and some changes to ownership and editorial staff, South African mainstream newspapers are still disproportionately owned and controlled by the white minority (Majavu, 2015: 132).

Overall, the analysis unveils the specific words, metaphors, linguistic constructs and discourses that index social change and ideological bias, molding perceptions and enabling analogous responses by the audience. It is this detailed unveiling of a language with the extraordinary power to redescribe or distort reality that we maintain has been largely glossed over in previous studies where the

representations of the BMC were not subject to the toolkit available to linguists (see for example Iqani, 2015). An intersectional approach has allowed us to show the complex representational patterns of the BMC in South African mainstream media, patterns in which positive portrayals co-exist and are intertwined with very negative and problematic ones. Although terms like ‘black diamonds’ continue to reflect ‘traditional’ racist notions of deficiency and deviancy, there are also emergent categories such as ‘clever blacks’ which, on the surface, maintain a favourable image of the BMC, as a class imbued with professionalism, integrity and an independent attitude critical of what is, according to the media, government authoritarianism. However, what remains prevalent in press coverage is the proliferation of racialized constructs that reinforce negative views of the BMC by outright moral condemnation (‘black diamonds’), while equally the image of ‘clever blacks’ can be considered a corrective or patronizing one, separating worthy blacks from unworthy ones. This combination of seemingly contradictory representations serves to highlight the fact that we cannot treat categories like race and class as separate and discrete axes of privilege or subordination, but must instead examine the ways in which they mutually constitute one another in specific socio-political contexts (Cho, 2013; Mutua, 2013). Ultimately, our analyses demonstrate the multidimensionality (Hutchinson, 2001) of the figure of the BMC in contemporary South Africa – a multidimensionality that we argue is revealed by the kind of corpus-assisted approach to representation that we adopt here.

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## Notes

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<sup>1</sup> The National House of Traditional Leaders is an advisory body to the national government of South Africa on matters of customary law that coalesces the eight provincial Houses of Traditional Leaders.

<sup>2</sup> The official ideology underlying the political and economic system of contemporary South Africa is one that advances non-racialism, that is, a united, multicultural nation, which is not defined by racial difference/discrimination (as was the case in the past).

<sup>3</sup> See Molefe, To “Zuma’s ‘clever blacks’ lost in media translation.” *Mail & Guardian*, 5 November 2012.

<sup>4</sup> See Mahlangu, Dominic. “Blade: Make all tenders public.” *Times Live*, 6 January 2010.

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